

## Message from the President



In May, we celebrated 25 years of successes and a magnificent legacy as EWI of Chattanooga giving us great inspiration to rejoice in 'Our History, Our Present and Our Future.' It was a very special and memorable evening!

Most often success is defined as victory, accomplishment, and achievement along with other descriptors, but I want us to look at it from a different perspective. How does your firm measure success? Have you ever considered that success is defined as a LEGACY?

A legacy lives beyond one person - beyond all of us - it's a value. A value measured by long term succession. Our firms are intentional in succession planning because they want to leave a legacy that far surpasses the entrepreneur that started with a great idea! We also need to be intentional about valuing and contributing to the legacy we've been given and focus on a sustainable future for our firms and the next generation of Leaders. We have many exciting opportunities of great impact in our future as firms and individuals. Are you actively contributing to a legacy of value in your own firm? In EWI?

**THANK YOU** to the Charter Firms and Charter Reps who had the foresight in 1987 to see the value of EWI in Chattanooga! **THANK YOU** to all our current Member Firms and Reps for your continued support and dedication to EWI!

~Michelle Withorn, Chapter President

### 2011-2012 Officers and Directors

**Michelle Withorn**, President  
EMJ Corporation

**Ani Yacoubian**,  
Vice President/President Elect  
Yacoubian Tailors

**Lori Slatton**, Secretary  
Chattanooga Chamber of Commerce

**Nena Powell**, Treasurer  
Lattimore, Black, Morgan & Cain, PC

**Barbara Tawater**, Sgt-At-Arms  
Northgate Title Escrow, Inc.

**Sandy Saylor**,  
Retention and Recruitment Director  
Robert Half International

**Kate Pinson**, Professional  
Development Director  
CMC Publications

**Sharon Diegel**, Fundraising Director  
Miller & Martin PLLC

**Melissa Gratias**,  
Communications Director  
MBG Organizing Solutions

**Margaret Browning**, Director-at-Large  
Coca Cola Bottling Co.

## June Chapter Meeting

**Date:** Tuesday, June 19  
*(note that this is the THIRD Tuesday of the month)*

**Time:** 12:00 pm—1:30 pm *(note that this is LUNCH, not dinner)*

**Location:** Doubletree Hotel  
 407 Chestnut Street

**3 C's Focus:** Connections



**Dr. Mark Mendenhall,  
 UTC**

### Personality Types & Styles in a National and International Business World

Mark E. Mendenhall holds the J. Burton Frierson Chair of Excellence in Business Leadership at the University of Tennessee, Chattanooga. He received his B.S. degree (1980) in psychology and his Ph.D. degree (1983) in social psychology, both from Brigham Young University.

He has published over 50 academic journal articles and has also authored/edited over a dozen books. He is an active consultant and trainer with many national and international organizations.

### **EWI To-Do List:**

- Email your reservations for the June meeting to Barbara Tawater
- Invite your executive to the June luncheon
- Bring gently used scrubs to the June meeting
- Sell raffle tickets for the Catherine Cox quilt
- Show this newsletter to your firm's executive
- Invite someone to an EWI meeting—see page 4 for suggestions



### **Philanthropy:**

We are again collecting gently used scrubs for the Partnership for Family & Children's Services.

Bring them to our June 19 meeting or contact Kathy Lee [klee@distefanolaser.com](mailto:klee@distefanolaser.com) to arrange pick-up.

## Office Furniture Warehouse, LLC

Office Furniture Warehouse is a unique dealership that specializes in the sale and installation of pre-owned and new furniture, chair repair, carpet sales and carpet installation. We help clients respond to the challenges of growth, change and relocation. As specialists in the workplace environment, we listen to our clients and develop solutions that meet their business objectives. We strive to help you solve a variety of facility issues that are the core of your business, and we have the experience to interface with your architect, interior designer and other vendors to develop facility solutions. We are passionate about the environment and work to help keep quality used furniture in the workplace and out of landfills and to reduce the money and energy spent on new manufacturing. Please visit our website, [www.ofwillc.com](http://www.ofwillc.com), for more details on our products and services.



### John Jerman, President Founding Partner

John is an interior architect with over 25 years of corporate office planning experience. John has a bachelor's degree from the University Of Tennessee School Of Architecture. John has extensive pre-owned furniture experience starting National Office Systems in Atlanta in 2004 and then Office Furniture Warehouse in 2008 with extensive support from Jason Flowers. John is instrumental in networking to find and purchase inventories and to leverage that network for the re-distribution of those assets so they do not end up in the landfill. John's clients in the pre-owned furniture market include Ernst & Young, The Coca-Cola Company, Scientific Atlanta, Ericsson, Memorial Hospital, Convergys, and Erlanger to name a few. John is responsible for the day to day operations of the company specifically to strategic planning, business development and client satisfaction.

### Tammy Loper, Vice President of Sales

Tammy began in the commercial office furniture industry in 1997 and has over 14-years of experience in new, used and remanufactured commercial office furniture.

Tammy's expertise is working with clients that have a tight budget and finding the best furniture, for the best price, for any size office or company.



Tammy Tidbits:

- Married to Glenn Loper for 18 years
- Two daughters (Lindsay – 16; Melinda – 13)
- Loves boating, yard work, and spending time with family.



## Fundraising: Sharon Diegel, Miller & Martin, PLLC

Catherine Cox has donated a queen size quilt (hand sewn with love by Catherine herself) that will be given away in a drawing at this year's Barnyard Auction. Tickets are \$1.00 each and all proceeds will go towards our scholarship awards. A packet of 20 tickets has been mailed to all representatives, so watch your mail. Additional tickets are available by contacting Catherine at [CCox@lyndhurstfoundation.org](mailto:CCox@lyndhurstfoundation.org).

Mark your calendars for our 15th Annual Barnyard Auction, which will take place on September 20, 2012, at the Chattanooga Choo Choo. As you know, this is our biggest and most important fundraiser of the year, so please begin collecting donations of new or never used items for our auction and our door prize tables. If you find an opportunity to obtain a donation from a retailer or service provider, take advantage of it! It's not too early to turn in donations!



## Sergeant-at-Arms: Barbara Tawater, Northgate Title Escrow, Inc

May Meeting Attendance:

Members Present:	50
Guests Present:	53



## Website Committee: Kristina Smith, First Tennessee Bank

Don't be faceless! Log into [ewichattanooga.org](http://ewichattanooga.org) and upload your gorgeous mugshot.



## Retention and Recruitment: Sandy Saylor, Robert Half International

Help us grow our membership! It is our goal to reach 74 member firms in the next two years. Do you know any outstanding women in any of these industries?

- Animal Services**—Boarding Care, Animal Shelter, Grooming
- Associations**—Athletic Association, Athletic Club, Automobile Club AAA
- Automobile Industry**—Dealership/Retail, Manufacturing, Classic Restoration

Invite them to our next meeting! Or, send their contact info to [sandy.saylor@rhi.com](mailto:sandy.saylor@rhi.com) and I'll extend the invitation. Thanks for your help making EWI of Chattanooga even stronger!

## EWI Care Corner

Please keep the following requests in your thoughts and prayers:

**Deloris Lewis** (Hip Surgery 5/7)

**Hank Garner** (Charlie Rosenquist's brother – just diagnosed with cancer)

**Joyce Harlin** (recently diagnosed with cancer)

**Bill Pack** (Zelma's husband – was in hospital with pneumonia)

**Bertha Lloyd & Betty Doss** (Delores Lewis' sister)

Praise – **Karen Collins** is done with Chemo and Cancer Free

**Autumn Duggan** (8 year old battling brain cancer- from Sheila Thompson)



Thanks for your support of EWI members and families. If you have a request to add this list, please send it to Heather Burrell ([hburrell@mcollins.com](mailto:hburrell@mcollins.com)) by the Friday following our monthly meeting.



## Website Trivia: Win 3 Door Prize Tickets!

What an incredible year so far for EWI Chattanooga! Our most fun night, the Barnyard Auction, will be here before you know it and this year, one of our own will be celebrating her birthday the same day. Check the calendar and email [kelly.mccoy@cumulus.com](mailto:kelly.mccoy@cumulus.com) with her name for a chance to win 3 raffle tickets.

## EWI Corporate: Development Opportunities

Professional Development Webinar:  
**Leading with Emotional Intelligence**

Thursday, June 14. 3:00 PM - 4:00 PM ET

Register at [www.ewiconnect.com](http://www.ewiconnect.com).



**Check out InfoSystems in the Times Free Press!**

<http://www.timesfreepress.com/news/2012/apr/12/ibm-says-new-technology-to-change-world-of-data/>



CONNECTIONS | CAREERS | COMMUNITY

Executive Women International® brings together key individuals from diverse businesses for the purpose of:

- **Connections** - Promoting member firms
- **Careers** - Enhancing personal and professional development
- **Community** - Encouraging community involvement



“Like” our Facebook page to view meeting photos and receive updates about our chapter.



Follow us on Twitter @EWIChattanooga

**Quick Links:**

- Member Firm Listing  
<http://www.ewichattanooga.org/index.php?mode=directorybrowse&sortby=alpha&toshow=999>
- EWI Corporate  
<http://www.ewiconnect.com/>